ARSENAULT

Associates

Dossier On-Demand Subscription Service Agreement

This Agreement is between City of Oxford ("Customer") with corporate offices located at the address set forth at the

end of this agreement, and Arsenault Associates ("Arsenault") with corporate offices located at the address set forth

at the end of this agreement, covering Customer's subscription for and use of certain software service provided by

Arsenault as set forth on Schedule "A" attached and made a part hereof (the "Applicable Dossier On-Demand

Subscription Service"), hereinafter referred to as "DOD Service." The DOD Service is a Software-as-a-Service

(SaaS) offering of Arsenault's software products collectively known as "Dossier." This agreement also covers all

sales of equipment, goods and materials ("Hardware") and Consulting, Training and other Professional Services and

Subscriber User Support Services ("Services"). The terms and conditions contained on any purchase order or request

for quotation received by Arsenault from Customer are expressly superseded hereby and shall not be construed as

part of the agreement between Customer and Arsenault. Unless otherwise specifically agreed in writing between the

parties, this document constitutes the entire agreement between Customer and Arsenault with respect to the subject

matter hereof. The parties, intending to be legally bound, hereby agree as follows:

1. Limited Use License. Subject to the terms and conditions of this Agreement, Arsenault grants Customer a non-

exclusive, non-transferable limited license to use, solely for Customer's own internal business purposes, those

features as specified in Schedule "A" of the DOD Service, on a single Dossier database, for the term of the

active subscription. The DOD Service is licensed on a named user basis (one person, one login account). The

DOD Service is specifically not licensed on a concurrent user basis, and Customer will be in violation of this

agreement if a login account is used by more than one individual.

2. Subscription Registration. Customer will provide subscription set up data as requested in a standard form to

be provided by Arsenault for each named user covered by this Agreement that shall include, but not be limited

to, user name, title, mailing address, phone #, fax #, e-mail address (the "Set Up Data"). Customer will be

responsible at all times to maintain and update the accuracy and completeness of the Set Up Data and to notify

6 Terri Lane. Suite 700 Burlington, NJ 08016

Arsenault of any changes.

3. Subscriber User ID and Password. Upon receipt of all Set Up Data and applicable fees, Arsenault will set up

Customer's account. Arsenault will assign and send each Customer named user a unique login User ID and

password. Customer will maintain the confidentiality of all User ID(s) and password(s) and will ensure that

each User ID/password is used by only one designated individual in Customer's organization; sharing of User

ID/Password for use by multiple individuals is expressly prohibited under this agreement. Customer is

responsible for the use of Customer's account and all activity under Customer's account, whether used under

any name or by any person, and for ensuring full compliance with this Agreement by all users of that account.

Customer agrees to indemnify, defend, and hold harmless Arsenault for any liability or expense arising from

misuse of Customer's User ID and password. Customer agrees to notify Arsenault of any unauthorized use of

Customer's User ID and password account within 24 hours of becoming aware of the occurrence.

Fees. Customer will pay Arsenault the fees for the DOD Service as set forth on Schedule "A" attached hereto.

Delivery. Certain optional features available in conjunction with DOD may involve the purchase of Hardware

from Arsenault. Delivery of any Hardware purchased hereunder to the carrier at the point of origin shall

constitute delivery of the Hardware to Customer and thereafter the shipment of Hardware shall be at Customer's

risk. Delivery and shipment dates as shown on quotations, acknowledgments or invoices are estimates only.

Arsenault shall not be liable for delays in delivery of the Hardware, Services or Software. Arsenault shall have

the right to make partial shipments.

6. Data Ownership and Use.

(a) Data Ownership: The data entered and accumulated by Customer during its use of the DOD Service is

Customer's proprietary property. Arsenault will not release any information specific to Customer without

its written permission.

(b) Use of Data: Arsenault intends to develop in the future a proprietary application that aggregates

"cleansed" fleet databases into a composite database that may be used for benchmarking, establishing

industry best practices, and other commercial uses. Customer databases hosted in the DOD environment

will be automatically included in this benchmarking database. Cleansed data is defined as data that has had

all customer identifying names, marks, numbers, licenses, registrations, serial numbers, references,

inferences, indicators, designators and symbols of any kind removed to such an extent so as to make it

Dossier On-Demand Subscription Service Agreement - Rev. 4/11

(609) 747-8800

6 Terri Lane. Suite 700 Burlington, NJ 08016

Arsenault Associates

Voice:

impossible to identify, detect or separate the owners of individual data aggregated in the new database. If

you do not wish to have your cleansed data included in the industry benchmark database, please mark an

"x" in the opt out checkbox at the end of this agreement.

(c) Access to Service: Customer is responsible to obtain access to the Internet at its own expense. NOTE:

Performance of the DOD Service is directly dependant on the speed and throughput of the Customer's

internet connectivity. SLOW INTERNET ACCESS SPEED NEGATIVELY AFFECTS THE SPEED OF

THE DOD SERVICE.

7. Restrictions. Customer will not use the DOD Service, the Interface and Software, except through the

subscription service provided hereunder. Customer will not do any of the following: (i) copy (except as

permitted herein), translate or modify the DOD Service, Software or content including without limitation the

user interface (look and feel) or any software coding; (ii) merge the Interface, Software or any content provided

under this Agreement with another program or modify such Interface, Software or such content; (iii) reverse-

engineer, disassemble, de-compile, or make any attempt to discover the source code of the Interface or

Software; (iv) sublicense, license, sell, rent, lease, distribute, resell for profit or otherwise give to any third party

any portion of the DOD Service, Interface, Software or any content provided under this Agreement; or (v)

perform any data entry, import or database updating in any other manner other than through the use of the DOD

Service's user interface. Arsenault and its licensors shall retain all copyrights, title and interest, including all

intellectual property rights, in and to the DOD Service, Interface, Software, any content provided under this

Agreement and related names, logos and websites. Customer acknowledges that the limited license granted

hereunder does not provide Customer with title or ownership of the DOD Service, Interface, Software and any

content provided under this Agreement, but only a right of limited use. For purposes hereof, the "Interface"

means the search interface which is part of DOD Service, and the "Software" means the source and operating

code which comprises the DOD Service.

Proprietary Rights. The DOD Service contains copyrighted material, trademarks, and other proprietary

information of Arsenault and its licensors. In addition, Customer and other subscribers to Arsenault's DOD

Service may post copyrighted information. Except for information which is in the public domain or for which

Customer has been given written permission, Customer will not copy, modify, publish, transmit, distribute,

perform, display, or sell any such copyrighted or proprietary information.

Dossier On-Demand Subscription Service Agreement - Rev. 4/11

- 9. Modifications to Applicable DOD Fleet Service. Customer will not modify or attempt to modify for any
 - reason the DOD Service, Interface or Software except as provided by the standard self customization features

(configurable settings) of the DOD service or Interface. Under no circumstances shall Customer modify any

textual references to the Arsenault or DOD Service name, remove entirely or tamper with Arsenault logos or

trademarks, delete the marketing phrases, or change the structure of the links to Arsenault (including URL and

"come-from" tag). Arsenault reserves the right to install new releases of the Interface or Software from time to

time, and in such event the license granted herein shall apply to such new release and Customer will no longer

have access to the previous release. Arsenault makes no commitment, express or implied, as to the frequency or

timing of new releases but will notify Customer in advance before installing any new releases.

10. File Storage. The DOD Service provides storage space for files (often referred to as Documents within

Dossier) which can be associated with records in the Dossier database. These files are stored in the DOD

environment and receive the same backup and disaster recovery services as the Customer's Dossier database.

The following file types may be stored: JPG, PDF, DOC, and XLS. The Total Storage Quota, and definition of

which Dossier records to which they may be associated, is dependent on the number of Units and the Edition of

Dossier included in Customer's subscription as defined below, and as quantified in "Schedule A". The storage

quota is cumulative, and can be deployed as desired by Customer, so long as the total quota is not exceeded.

• Dossier Silver Edition: Documents may be associated with Units and Repair Orders. Total Storage

Quota is 2.5MB x the number of active units defined in Schedule A, unless additional storage is

specified in Schedule A. For example, a 50 active unit Silver agreement would include 125 MB of

storage, unless specifically delineated in Schedule A.

• Dossier Platinum Edition: Documents may be associated with Units, Parts, Personnel, and Repair Orders.

Total Storage Quota is 5MB x the number of active units defined in Schedule A, unless additional

storage is specified in Schedule A. For example, a 50 active unit Platinum agreement would include

250 MB of storage, unless specifically delineated in Schedule A.

11. Data Security and Backup Services. Arsenault will employ commercially reasonable technical and security

measures intended to avoid unauthorized access to Customer's entered data (customer's database) within the

DOD Service. Customer's data will be backed up (copied) daily to two backup locations:

A "local" copy will be placed in the DOD secure storage backup array. Each backup will be maintained for

www.arsenault.com

seven (7) days so that the seven (7) most recent backups will be retained in online storage (the oldest

backup will be deleted each day).

In addition to the local storage, the daily backup will be copied to a secure off-site location every night.

The offsite backups are also maintained for seven (7) days so that the seven (7) most recent backups will be

retained in storage (the oldest backup will be deleted each day). This backup process provides for seven (7)

days of both SaaS local and offsite copies of daily backup data.

12. Disaster Recovery Service. Arsenault will perform disaster recovery services if the DOD Service fails or if

Customer's data becomes damaged or corrupted for any reason other than Customer's willful misconduct or

gross negligence. This disaster recovery service includes restoring the most current version of the Software and

the most current backup of Customer's database, and if necessary, restarting computer hardware and rebooting

operating systems, or in the most severe circumstances, switching the DOD Service to other computers and/or

servers as may be required to get the DOD Service operational.

13. Subscriber User Support Services. Normal User Support Services (Customer Support, End user help desk

services) are available from 8:30 a.m. to 5:00 p.m. Eastern Standard or Daylight Time as applicable, Monday

through Friday, on normal business days of Arsenault, on a first come, first served basis by telephone and/or e-

mail. Normal User Support Services do not include training services which are optionally available and

provided at prevailing fees. Arsenault will also provide Emergency Support Service for the DOD Service on a

24/7/365 basis. Emergency Support Service is limited to situations where the DOD Service is down (not

available or not accessible via internet connection) in which case services will be provided to repair, replace, or

restore the DOD service. Normal User Support Services are not available via the Emergency Support Service.

14. Service Availability Guarantee. The DOD Service will be available for Customer use 24 hours a day, 365

days per year with a guarantee of not less than 98.5% uptime on a monthly basis excluding scheduled

maintenance outages. In the event that Arsenault fails to achieve this uptime guarantee, Arsenault may be

penalized for each hour less than guaranteed as a percentage of the Customer's monthly service fee based on the

number of hours in that month (720 hours in a 30 day month, etc.). Any penalty incurred by Arsenault will be

applied as a credit toward future Customer DOD Service fees. Downtime due to Internet failure, failure of your

local internet connection or your Internet Service Provider (ISP) connection service, failure of your computer

hardware or software, scheduled maintenance, or Force Majeure, are excluded from the service availability

Dossier On-Demand Subscription Service Agreement - Rev. 4/11

(609) 747-8800

Voice:

guarantee. The Applicable DOD Service may be unavailable from time to time due to routine maintenance or

upgrades, patches or in response to hardware, software, power, or communication failures, or other technical

issues. Arsenault will use commercially reasonable efforts to minimize any service disruption. Arsenault will

give advance notice for planned outages which are expected on a regular basis for maintenance, upgrades, etc.

Downtime associated with planned outages is excluded from the service availability guarantee.

15. Term, Termination. The term of this Agreement shall be as set forth in Schedule "A" (the "Term"). Either

party may terminate the Agreement at any time for any reason by giving the other party thirty (30) days advance

written notice, subject to the following terms:

(a) Customer Termination: Customer may cancel this entire Subscription Agreement and/or reduce the

number of Named Users and/or optional features or modules by giving Arsenault thirty (30) days advance

written notice by certified mail to Arsenault at its current corporate address identifying the exact number of

Named Users and/or optional features or modules to be cancelled and by paying a cancellation fee of 50%

of the Subscription Fees for the remaining portion of the Term of this agreement (the "Cancellation Fee").

Only in the event of receipt of a Cancellation Notice for the entire Subscription Agreement and upon

receipt of the applicable Cancellation Fee that may be due Arsenault, Customer's DOD fleet database as of

the last backup will be made available for Customer download from Arsenault's secure FTP site, in its

original file format. To the extent that Customer cancels individual User Licenses and/or optionally

licensed software features or modules, the applicable monthly service fees will be adjusted accordingly. To

reinstate and re-activate any licenses that are cancelled, the then prevailing set-up and monthly service fees

will apply.

(b) Arsenault Termination: If Arsenault terminates the Agreement, upon receipt of any and all fees due

Arsenault, Customer's DOD fleet database as of the last backup will be made available for Customer

download from Arsenault's secure FTP site, in its original file format.

16. LIMITATION OF LIABILITY. ARSENAULT AND ITS AFFILIATES WILL NOT BE LIABLE FOR

ANY DIRECT, INDIRECT, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES THAT RESULT

FROM THE USE OF OR INABILITY TO USE THE DOD SERVICE. NOTWITHSTANDING ANYTHING

TO THE CONTRARY CONTAINED HEREIN, ARSENAULT'S LIABILITY TO CUSTOMER FOR ANY

CAUSE WHATSOEVER, AND REGARDLESS OF THE FORM OF THE ACTION, WILL AT ALL TIMES

Dossier On-Demand Subscription Service Agreement - Rev. 4/11

BE LIMITED TO MONTHLY SERVICE FEES PAID, IF ANY, BY CUSTOMER TO ARSENAULT FOR

THE DOD SERVICE DURING THE TERM. IN ADDITION, ARSENAULT WILL NOT BE LIABLE FOR

THE ACTS OR OMISSIONS OF OTHER USERS (INCLUDING UNAUTHORIZED USERS, OR

"HACKERS") OF ANY DOD SERVICE. THE TERMS OF THIS SECTION WILL SURVIVE ANY

TERMINATION OF THIS SUBSCRIPTION AGREEMENT.

17. Service Operations. Customer is solely responsible for its use of the DOD Service and for the quality of the

data contained therein, including all initial and subsequent entry of data, production and use of provided reports,

and any and all content in Customer's DOD Service database.

18. Indemnification. Customer shall defend, indemnify and hold harmless Arsenault, its officers, directors,

employees, agents and licensees, from and against any and all claims, liabilities, demands, damages, losses and

expenses including cost of litigation and reasonable attorney's fees arising out of or relating to (i) the negligent

data entry, operation or use of the DOD Service, and (ii) Customer's use of the DOD Service, including without

limitation, any violation by Customer of these terms and conditions. This section will survive any termination

of this Agreement.

19. Force Majeure. Arsenault will not be liable in any amount for failure to perform any obligation under this

Agreement if such failure is caused by the occurrence of any unforeseen contingency beyond its reasonable

control, including without limitation Internet outages, communications outages, fire, flood, war or act of God.

20. Limited Warranty

(a) Arsenault warrants that the Services will be performed in a good and workmanlike manner. If the Services

should fail to meet the above warranty, Arsenault will, at its sole option, either correct or replace the

Services free of charge if Arsenault is notified of the problem in writing within one (1) year from the date

such Services in question were performed and the problem persists without resolve for a period of thirty

(30) days. Customer shall reproduce such problem as a condition precedent to such corrective action.

Customer agrees that its sole and exclusive remedy will be limited to such corrective action.

(b) Any Hardware sold hereunder is not manufactured by Arsenault and is sold under the respective brand or

trade names of third party manufacturers. ARSENAULT MAKES NO WARRANTIES, EXPRESS OR

IMPLIED, INCLUDING THE WARRANTY OF MERCHANTABILITY OR FITNESS FOR

PARTICULAR PURPOSE AS TO SUCH HARDWARE, AND ALL SUCH HARDWARE IS SOLD AS

Dossier On-Demand Subscription Service Agreement - Rev. 4/11

IS. If requested by Customer, Arsenault will use its commercially reasonable efforts to assist Customer in

submitting a warranty claim to the applicable manufacturer.

(c) Arsenault warrants, except as provided below, that the DOD Service will perform substantially in

accordance with Arsenault's published specifications. If the DOD Service does not meet the above

warranty, Arsenault's sole obligation hereunder shall be to provide to Customer the Subscriber User

Support Services described in section 12. Arsenault does not warrant that the functions contained in the

DOD Service will operate in combination with other software which may be used by the Customer, or that

the Software is free from errors in the nature of what is commonly categorized by the software industry as

"bugs."

OTHER THAN THE LIMITED WARRANTIES SET FORTH ABOVE, ARSENAULT MAKES NO OTHER

WARRANTIES OR REPRESENTATIONS OF ANY KIND, EXPRESS OR IMPLIED, AS TO THE

SERVICES AND HARDWARE INCLUDING WITHOUT LIMITATION FITNESS FOR A PARTICULAR

PURPOSE. MERCHANTABILITY OR AS TO ANY OTHER MATTER, AND SUCH WARRANTIES

SUPERSEDE ANY ORAL OR WRITTEN WARRANTIES MADE OR IMPLIED BY ARSENAULT OR IN

ANY OF ARSENAULT'S BROCHURES, CATALOGS, LITERATURE OR OTHER MATERIALS.

21. Non-Solicitation. During the Term of this agreement and for twelve (12) months thereafter, Customer shall not

directly or indirectly solicit or induce any employee or independent contractor of Arsenault to terminate or

refrain from renewing or extending his or her employment or services with Arsenault, or employ, solicit or

induce any such employee or independent contractor to become employed by or enter into an independent

contractor relationship with Customer.

22. General Terms. This Agreement constitutes the entire agreement between Customer and Arsenault with

respect to the subject matter hereof and supersedes all prior agreements between Customer and Arsenault.

Arsenault and Customer agree that no failure to exercise and delay in exercising any right, power, or privilege

hereunder on the part of either party shall operate as a waiver of any right, power or privilege. Arsenault and

Customer further agree that no single or partial exercise of any right, power, or privilege hereunder shall

preclude its further exercise. In the event that a portion of this Agreement is held unenforceable, the

unenforceable portion will be construed in accordance with applicable law as nearly as possible to reflect the

original intentions of the parties, and the remainder of the provisions will remain in full force and effect. All

Dossier On-Demand Subscription Service Agreement - Rev. 4/11

Voice:

notices under this Agreement shall be in writing to the addresses provided herein. This Agreement will be

governed by the laws of the state of New Jersey (excluding its choice of law rules). The parties agree that the

U.N. Convention on Contracts for the International Sale of Goods shall not apply to this Agreement. Customer

hereby consents to jurisdiction and venue in the state courts of New Jersey for any action arising out of this

Agreement. Nothing in this Agreement will be construed as creating a joint venture, partnership, employment

or agency relationship between Customer and Arsenault. Customer may not assign this Agreement by operation

of law or otherwise, without Arsenault's written consent, which shall not be unreasonably withheld. This

Agreement will be binding on, inure to the benefit of and be enforceable against Customer and Arsenault and

their respective permitted successors and assignors. The terms of this Section will survive any termination of

this Agreement.

Dossier On-Demand Subscription Service Agreement - Rev. 4/11

Voice: (609) 747-8800

SCHEDULE "A" - DOSSIER ON-DEMAND SUBSCRIPTION SERVICE AGREEMENT

This Schedule "A" is added to and made part of the DOD Subscription Service Agreement between Arsenault

Associates ("Arsenault") and City of Oxford ("Customer").

1. Subscription: This subscription covers the following DOD Service(s) functions, features, and options: Dossier

Professional, 500 maximum units, three (3) Full Named User Licenses, four (4) Read Only Named User

Licenses, four (4) Mechanic Named User Licenses, one (1) Bar Coding Option, and one (1) Fuel and Meter

Import Option.

2. Subscription Term: Thirty-six (36) months beginning _____ and continuing until

expiration on _____

Subscription Fees: The DOD Service described above will be provided at a one-time setup fee of \$8,650.00

and at a quarterly subscription fee of \$2,745.00 for three (3) Full Named User Licenses, four (4) Read Only

Named User Licenses, four (4) Mechanic Named User Licenses, one (1) Bar Coding Option, and one (1) Fuel

and Meter Import Option, based on a guaranteed minimum of three (3) Full Named User Licenses, four (4)

Read Only Named User Licenses, four (4) Mechanic Named User Licenses, one (1) Bar Coding Option, and

one (1) Fuel and Meter Import Option for the term of the subscription, and a maximum unit limit of 500 units in

your Dossier system database. Additional services purchased as follows:

Five (5) Days Onsite Training (2 separate trips)*

\$8,000.00

*Travel and Living Expenses To Be Billed Upon Completion

4. Subscription Fee Payment Terms & Conditions: Subscription fees are payable quarterly in advance of use of

the DOD Service via check or wire transfer, however, regardless of payment method, all payments must be

received before the DOD Service is provided and made accessible. All invoices will be due and payable within

thirty (30) days after the invoice date. All payments are to be made in US Dollars. Payments are considered

delinquent if not paid within thirty (30) days after the applicable invoice date stated on the invoice ("Due

Date"). A late payment charge of one and one half percent (1.5%) per month will be applied to the Customer's

account if invoices are not paid by the Due Date. If Arsenault is required to take action to collect any

delinquent payments hereunder, Customer will reimburse Arsenault for reasonable attorney and/or collection

fees incurred in collecting the account. In addition to any collection remedies Arsenault may use, Arsenault

reserves the right to disconnect or otherwise discontinue the DOD service; provided, prior to Arsenault

Dossier On-Demand Subscription Service Agreement - Rev. 4/11

exercising its right of Disconnection of Non-Payment, Arsenault shall have provided Customer written notice and opportunity to cure non-payment within thirty (30) days of receipt of said written notice. If Customer fails to cure its payment default and Arsenault exercises its right of Disconnection for Non-Payment, a reactivation of a service suspended for non-payment will occur upon receipt of payment in full of the amount then due, including late fees, plus a reactivation fee of \$100 per subscriber user. Customer shall pay all applicable sales, use and excise taxes.

5. Internet Service Connection & Minimum Computer Hardware: Customer is responsible for providing its own computers that operate on Microsoft Windows operating systems (Windows XP, Windows Vista, Windows 7, Windows Server 2003, Windows Server 2003 R2, Windows Server 2008, Windows Server 2008 R2), the Microsoft RDP client, and Internet connection (ISP). The Tricerat Screwdrivers client to support remote printing is supplied as part of the DOD Service but must be installed on client computers by Customer.

6.	System Coordinator: Customer agrees to appoint and maintain a "Dossier On-Demand Fleet Service
	Coordinator" who is authorized to act on its behalf to make authoritative decisions, to perform its use
	administration services and actions, and who will be Arsenault's single contact source for the Company's
	subscription. Customer names the following as its Coordinator:

IN WITNESS WHEREOF, the undersigned have executed this Agreement as of the date set forth below. This Agreement shall be effective upon the last date set forth below.

Arsenault Associates

6 Terri Lane

Oxford, MS 38655	Suite 700 Burlington, NJ 08016
Ву:	By:
Name:	Name: <u>Andrea Harper</u>
Title:	Title: Controller
Date:	Date:

[_] **OPT OUT.** By checking this box, customer opts to exclude their cleansed data from the industry benchmark database as described in Data Ownership and Use - Section 6 (b) of the Dossier On-Demand Subscription Service Agreement.

City of Oxford

717 Mollybar Road